Homework 2 - College Football Revenue and Expenses

## Data Reading and manipulation

A1. Create two new variables. First, create "total_enroll" which is equal to male and female enrollment combined. $\mathbf{A}$. = efmalecount_h + effemalecount_h Second, create "percent_male" which is equal to the percentage of male students (example: 50\%=0.5). A. = efmalecount_h/ total_enroll

A2. What is the mean, median and standard deviation of "total_enroll" and "percent_male"
FYI, I used sample to calculate StdDev because this is a subsample of all football programs.

|  | total_enro percentma |  |
| :--- | ---: | ---: |
| Mean | 18503.62 | 0.48695 |
| Median | 16999 | 0.482623 |
| Std.Dev. | 8060.264 | 0.049935 |

A3. What is the correlation between expenses and revenues? A.
$=$ CORREL(total_revenue_all_football_h,total_expense_all_football_h) $=0.83$ That's pretty highly correlated.

A4. Create a new variable "percent_female" equal to 1-"percent_male". A. = $\mathbf{1}$ - percent_male
A5. Create year dummy variables. A. Ugh.... Do I have to? Ok for y_2001 = IF(year=2001,1,0). Repeat until you get to 2009.

## Regression Analytics

B1. What's the R-squared of a simple regression with total_expense_all_football_h as the dependent variable ( Y ) and the lagged expenses as the only independent variable ( X ) ? What does the R-squared statistic mean here? Is the lagged expenses statistically significant? Is there any evidence for a random walk?

| SUMMARY OUTPUT |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regression Statistics |  |  |  |  |  |  |  |  |
| Multiple R | 0.798853 |  |  |  |  |  |  |  |
| R Square | 0.638166 |  |  |  |  |  |  |  |
| Adjusted R Square | 0.637325 |  |  |  |  |  |  |  |
| Standard Error | 3.419786 |  |  |  |  |  |  |  |
| Observations | 432 |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| ANOVA |  |  |  |  |  |  |  |  |
|  | $d f$ | SS | MS | ignificance F |  |  |  |  |
| Regression | 1 | 8869.331 | 8869.331 | 758.3906 | 5.77E-97 |  |  |  |
| Residual | 430 | 5028.823 | 11.69494 |  |  |  |  |  |
| Total | 431 | 13898.15 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  | Coefficients | andard Errı | t Stat | $P$-value | Lower 95\% | Jpper 95\% | ower 95.0 | pper 95.0\% |
| Intercept | 3.586348 | 0.298487 | 12.01509 | $7.12 \mathrm{E}-29$ | 2.999673 | 4.173023 | 2.999673 | 4.173023 |
| total_expense_all_football_I1_h | 0.790639 | 0.02871 | 27.53889 | 5.77E-97 | 0.73421 | 0.847068 | 0.73421 | 0.847068 |

The R-squared suggests that previous expenses can explain roughly 63\% of current expenses. This is a highly autoregressive variable. Lagged expenses are statistically significant and with that high of a tstat there's likely a non-linear component to the autoregressive effect. As for random walks we need to avoid coefficients on the lagged variable that are either $\mathbf{- 1}, 0$ or 1 . Looking at the upper and lower bound of the $95 \%$ confidence interval (.73-.84) I can see that we're confident that the coefficient is not -1, 0 or 1 . No random walk here.

B2. Run a simple regression with total_expense_all_football_h as the dependent variable ( Y ) and use three independent variables(X): the lagged expenses, "percent_male" and "efmalecount_h". Are the "male" variables statistically significant? What are the "male" coefficients? What problem are you possibly running into and why?

| SUMMARY OUTPUT |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regression Statistics |  |  |  |  |  |  |  |  |
| Multiple R | 0.819926 |  |  |  |  |  |  |  |
| R Square | 0.672278 |  |  |  |  |  |  |  |
| Adjusted R Square | 0.669981 |  |  |  |  |  |  |  |
| Standard Error | 3.262192 |  |  |  |  |  |  |  |
| Observations | 432 |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| ANOVA |  |  |  |  |  |  |  |  |
|  | $d f$ | SS | MS | ignificance $F$ |  |  |  |  |
| Regression | 3 | 9343.423 | 3114.474 | 292.6616 | $2.8 \mathrm{E}-103$ |  |  |  |
| Residual | 428 | 4554.731 | 10.6419 |  |  |  |  |  |
| Total | 431 | 13898.15 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  | Coefficients | andard Errı | $t$ Stat | $P$-value | Lower 95\% | pper 95\% | wer 95.0 | per 95.0\% |
| Intercept | -0.09498 | 1.543933 | -0.06152 | 0.950974 | -3.12962 | 2.939653 | -3.12962 | 2.939653 |
| percentmale | 4.053138 | 3.274166 | 1.237915 | 0.216426 | -2.38231 | 10.48858 | -2.38231 | 10.48858 |
| efmalecount_h | 0.000249 | $4.12 \mathrm{E}-05$ | 6.050796 | 3.15E-09 | 0.000168 | 0.000331 | 0.000168 | 0.000331 |
| total_expense_all_football_I1_h | 0.727234 | 0.028992 | 25.0838 | $4.55 \mathrm{E}-86$ | 0.670249 | 0.784219 | 0.670249 | 0.784219 |

The male count variable is statistically significant but the percentage of the student body that is male is not statistically significant. What the HEY? This suggests that if we just keep enrolling more men then our football program will make more money but that would also impact the percentage of the student body that is male? This looks like a multicollinearity problem to me. Generally, if you can use one $X$ variable to calculate another $X$ variable then you're introducing some level of multicollinearity. Try to avoid using $X$ variables that help calculate another $X$ variable. Pick one or the other but not both.

B3. Run a simple regression with total_expense_all_football_h as the dependent variable (Y) and use total_revenue_all_football_h as the only independent variable ( $X$ ). How does the R-squared compare to question B1? Is the coefficient on revenue statistically significant? What problem are you possibly running into and why?

| SUMMARY OUTPUT |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regression Statistics |  |  |  |  |  |  |  |  |
| Multiple R | 0.830525 |  |  |  |  |  |  |  |
| R Square | 0.689772 |  |  |  |  |  |  |  |
| Adjusted R Square | 0.689051 |  |  |  |  |  |  |  |
| Standard Error | 3.166538 |  |  |  |  |  |  |  |
| Observations | 432 |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| ANOVA |  |  |  |  |  |  |  |  |
|  | df | SS | MS | $F$ | ignificance F |  |  |  |
| Regression | 1 | 9586.561 | 9586.561 | 956.0785 | $2.4 \mathrm{E}-111$ |  |  |  |
| Residual | 430 | 4311.593 | 10.02696 |  |  |  |  |  |
| Total | 431 | 13898.15 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  | Coefficients | andard Errı | t Stat | $P$-value | Lower 95\% | Upper 95\% | ower 95.0\% | pper 95.0\% |
| Intercept | 4.888143 | 0.235594 | 20.74813 | 9.13E-67 | 4.425083 | 5.351203 | 4.425083 | 5.351203 |
| total_revenue_all_football_h | 0.278133 | 0.008995 | 30.92052 | 2.4E-111 | 0.260453 | 0.295813 | 0.260453 | 0.295813 |

Wow! The $R$-squared is even better than the .63 that we had in B1. The revenue variable is super significant. We're geniuses! Oh wait. Revenues and Expenses are determined at the same time. If a team makes a bowl game then they get a payout from the bowl organizers (revenues go up) and they have additional expenses to travel to the bowl game (expenses go up). These two variables occur simultaneously and as a result we have introduced endogeneity into our regression. The best way to fix this would be to lag the $X$ variable by one year. The past can't be simultaneous (unless you're a philosophy major). Endogeneity problem solved.

B4. How could you solve the problem in B3 with the data that is already included in the dataset?
I just answered that?! Weren't you paying attention Word Doc?

B5. Run a simple regression with total_net_all_football_h as the dependent variable and include the lagged net_all_football and "percent_female" as independent variables. What is the sign and significance of "percent_female"? What does the coefficient on "percent_female" imply and what problem are you possibly running into and why?


The sign of percent_female is negative and suggest that for every $1 \%(0.01)$ increase in women at the school we see a decline of $\$ 154 \mathrm{k}$ in net football revenue. Quick! Athletic Directors should get rid of all the women so the football team can make more money! And look the effect is statistically significant at the $90 \%$ confidence interval! Wait... this sounds like a spurious correlation to me. If you think you may have a spurious effect then get rid of that spurious $X$ variable.

B6. Run a regression with total_expense_all_football_h as the dependent variable and use only year dummy variables and conference dummy variables as your independent variables. How does the Rsquared compare to question B1? What's interesting (or not) about this particular regression formation?
OH NO ! I tried and there are two many $X$ variables! SHAME!
Hmmm... do we need all those $X$ variables? Let's see.

| SUMMARY OUTPUT |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regression Statistics |  |  |  |  |  |  |  |  |
| Multiple R | 0.471671 |  |  |  |  |  |  |  |
| R Square | 0.222474 |  |  |  |  |  |  |  |
| Adjusted R Square | ¢ 0.207769 |  |  |  |  |  |  |  |
| Standard Error | 5.054357 |  |  |  |  |  |  |  |
| Observations | 432 |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| ANOVA |  |  |  |  |  |  |  |  |
|  | $d f$ | SS | MS | $F$ | ignificance |  |  |  |
| Regression | 8 | 3091.973 | 386.4967 | 15.12913 | $1.44 \mathrm{E}-19$ |  |  |  |
| Residual | 423 | 10806.18 | 25.54653 |  |  |  |  |  |
| Total | 431 | 13898.15 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  | Coefficientsandard Erre |  | t Stat | $P$-value | Lower 95\% | Jpper 95\% | wer 95.0\% | pper 95.0\% |
| Intercept | 6.971059 | 0.669466 | 10.41286 | 9.32E-23 | 5.655164 | 8.286953 | 5.655164 | 8.286953 |
| y_2002 | 0.456006 | 0.920516 | 0.49538 | 0.620589 | -1.35335 | 2.26536 | -1.35335 | 2.26536 |
| y_2003 | 1.302034 | 0.959827 | 1.356529 | 0.175654 | -0.58459 | 3.188659 | -0.58459 | 3.188659 |
| y_2004 | 2.922294 | 1.014292 | 2.881118 | 0.004164 | 0.928615 | 4.915974 | 0.928615 | 4.915974 |
| y_2005 | 4.458268 | 1.020926 | 4.366887 | $1.59 \mathrm{E}-05$ | 2.451549 | 6.464988 | 2.451549 | 6.464988 |
| y_2006 | 5.530563 | 1.020926 | 5.417203 | $1.02 \mathrm{E}-07$ | 3.523843 | 7.537283 | 3.523843 | 7.537283 |
| y_2007 | 6.265145 | 0.995855 | 6.29122 | 7.87E-10 | 4.307704 | 8.222586 | 4.307704 | 8.222586 |
| y_2008 | 6.085391 | 1.04252 | 5.837194 | $1.06 \mathrm{E}-08$ | 4.036226 | 8.134556 | 4.036226 | 8.134556 |
| y_2009 | 7.628944 | 1.04252 | 7.317791 | $1.28 \mathrm{E}-12$ | 5.579779 | 9.678108 | 5.579779 | 9.678108 |

Check out this SWEET regression using only the year dummies. Do you see how the coefficients are getting larger every year? This means that we don't need year dummies. By simply including the "year" as a variable we can control for the fact that over time schools are spending more money. Hmmm. Let's do it again for conferences!

| SUMMARY OUTPUT |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regression Statistics |  |  |  |  |  |  |  |  |
| Multiple R | 0.659567 |  |  |  |  |  |  |  |
| R Square | 0.435029 |  |  |  |  |  |  |  |
| Adjusted R | R 0.420232 |  |  |  |  |  |  |  |
| Standard E Observatic | E 4.323815 |  |  |  |  |  |  |  |
|  | 432 |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| ANOVA |  |  |  |  |  |  |  |  |
|  | df | SS | MS | $F$ | gnificance |  |  |  |
| Regressior | 11 | 6046.097 | 549.6452 | 29.40007 | 1.17E-45 |  |  |  |
| Residual | 420 | 7852.057 | 18.69537 |  |  |  |  |  |
| Total | 431 | 13898.15 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  | Coefficientsandard Erre |  | $t$ Stat | $P$-value | Lower 95\% | Jpper 95\% | wer 95.0\% | per 95.0\% |
| Intercept | 3.64166 | 1.303679 | 2.793371 | 0.005455 | 1.079111 | 6.204208 | 1.079111 | 6.204208 |
| acc_h | 7.838007 | 1.464482 | 5.352068 | 1.43E-07 | 4.95938 | 10.71663 | 4.95938 | 10.71663 |
| bigeast_h | 8.370114 | 1.505359 | 5.560211 | $4.8 \mathrm{E}-08$ | 5.411137 | 11.32909 | 5.411137 | 11.32909 |
| bigten_h | 10.26122 | 1.418157 | 7.2356 | $2.22 \mathrm{E}-12$ | 7.473646 | 13.04878 | 7.473646 | 13.04878 |
| bigtwelve_ | 9.687733 | 1.434958 | 6.751229 | $4.89 \mathrm{E}-11$ | 6.867138 | 12.50833 | 6.867138 | 12.50833 |
| cusa_h | 3.279626 | 1.546609 | 2.120526 | 0.034547 | 0.239566 | 6.319685 | 0.239566 | 6.319685 |
| ind_h | 7.835695 | 2.332092 | 3.359942 | 0.000851 | 3.251668 | 12.41972 | 3.251668 | 12.41972 |
| mac_h | 0.574534 | 1.454315 | 0.395055 | 0.693003 | -2.28411 | 3.433177 | -2.28411 | 3.433177 |
| mntwest_\| | \| 2.786821 | 1.499814 | 1.858111 | 0.063853 | -0.16126 | 5.734899 | -0.16126 | 5.734899 |
| pacten_h | 9.263237 | 1.468184 | 6.309316 | $7.12 \mathrm{E}-10$ | 6.377333 | 12.14914 | 6.377333 | 12.14914 |
| sec_h | 9.773476 | 1.42194 | 6.873339 | $2.28 \mathrm{E}-11$ | 6.978471 | 12.56848 | 6.978471 | 12.56848 |
| wac_h | 0.795692 | 1.574342 | 0.505412 | 0.613534 | -2.29888 | 3.890264 | -2.29888 | 3.890264 |

Sunbelt is our comparison variable here. Again, let's look at the coefficients ACC, BigEast, Big10, Big12, Ind, Pac10 and SEC are all pretty much the same. Why don't we just group these into Power 5 conference teams and everybody else? Power5 = ACC + Big10 + Big12 + Pac10 + SEC. Then we'll include Power5 and year. And because we've already seen a strong autoregressive effect on expenses we can include the lagged expenses.

| SUMMARY OUTPUT |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regression Statistics |  |  |  |  |  |  |  |  |
| Multiple R | 0.845576 |  |  |  |  |  |  |  |
| R Square | 0.714998 |  |  |  |  |  |  |  |
| Adjusted R Square | 0.713001 |  |  |  |  |  |  |  |
| Standard Error | 3.042148 |  |  |  |  |  |  |  |
| Observations | 432 |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| ANOVA |  |  |  |  |  |  |  |  |
|  | $d f$ | SS | MS | $F$ | ignificance $F$ |  |  |  |
| Regression | 3 | 9937.159 | 3312.386 | 357.9155 | 3E-116 |  |  |  |
| Residual | 428 | 3960.995 | 9.254661 |  |  |  |  |  |
| Total | 431 | 13898.15 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  | Coefficientsandard Errı |  | $t$ Stat | $P$-value | Lower 95\% Upper 95\% ower 95.0\%pper 95.0\% |  |  |  |
| Intercept | -695.439 | 129.8596 | -5.35531 | $1.4 \mathrm{E}-07$ | -950.681 | -440.197 | -950.681 | -440.197 |
| Power5 | 3.355724 | 0.333359 | 10.06639 | $1.56 \mathrm{E}-21$ | 2.700499 | 4.010948 | 2.700499 | 4.010948 |
| year | 0.348582 | 0.064832 | 5.376663 | $1.25 \mathrm{E}-07$ | 0.221152 | 0.476011 | 0.221152 | 0.476011 |
| total_expense_all_football | 0.592221 | 0.032474 | 18.23677 | 2.13E-55 | 0.528392 | 0.656049 | 0.528392 | 0.656049 |

So Power5 conferences spend significantly more than other schools (about \$3 million). Each additional year creates another $\$ \mathbf{3 4 8 k}$ of expenses and the expenses are still highly autoregressive with no random walk in sight. Three variables, all significant, creating an R-squared of .71. This is a good, simple model to use as a baseline for data mining.

## Data Mining

C1. Do your best. Forecast total_expense_all_football_h using any of the information here and any combination/transformation of the data you desire. A. DO YOUR BEST! HAVE FUN!

